The ASEAN-Ready Talent (ART) Programme

The ART programme is a full-time training attachment programme open to graduates only. Candidates should be:

- keen to gain work experience in and exposure to emerging markets, particularly Indonesia;
- able to work in Indonesia for an extended period, up to one year; and
- keen to explore a career in an ASEAN company.

Successful candidates will be hired on a contract basis and sent on overseas assignment to Indonesia for a stint of up to 12 months, after which, a permanent position in the company may be offered.

Language proficiency is not required but may be advantageous, depending on the role.

The companies participating in the ART programme are namely, i) PT Adaro Energy Tbk, ii) PT Mitra Pinasthika Mustika Tbk (MPM), and iii) PT Saratoga Investama Sedaya Tbk.

Interested applicants should state their position and company of choice directly in their application Cover Letter and email Subject Heading using this format: “ART_[name of university]_[Name of Applicant]”.

Deadline for applications is 10th April 2017.

The available positions are:

**PT Adaro Energy Tbk**

(To apply with PT Adaro Energy Tbk, please email: jane.armanto@adaro.com)

1) Region International Marketing Associate

- Conduct financial analysis and support structuring, financing and due diligence of new and existing investments
- Research and compile industry, competitor and comparable data
- Create presentations and write investment committee memorandums
- Prepare periodic reviews of existing portfolio companies, including monitoring, valuation and quarterly reports

2) Legal Trainee

- Advising Adaro Energy group companies and their business units on coal mining, coal transportation, shipping, finance and general corporate matters
- Drafting, reviewing and negotiating coal supply agreements, memorandum of understandings, confidentiality agreements, service agreements, consultancy agreements, contract of affreightsments, charter parties, loan and security agreements
- Drafting and reviewing corporate secretarial documents and corporate resolutions
Conducting legal researches on various aspects of the applicable laws

Drafting legal memorandums and/or advices, preparing presentations, reports or briefs in respect of specific legal issues, law developments, precedents or court decisions

Drafting and reviewing various standard form agreements, standard templates and boilerplates

Providing assistance and support to other lawyers in advising Adaro Energy group companies and their business units on diversified legal matters

3) Marketing Research & Reporting Officer

Providing updated data (coal supply & demand, price analysis, energy mix & competitor analysis) of market analysis and research to support the superior in providing suggestion for marketing decision making process.

Providing information regarding customers by identifying their records before doing business with Adaro.

Collecting data on competitors and analyzing their prices and sales position to help Marketing Team develop its strategy.

Compiling and organizing data on worldwide macroeconomics, coal supply & demand, energy commodity prices and freight as a basis for internal report.

Developing and maintaining a strong network with other analysts and industry contacts for information intelligence.

Preparing draft of monthly reports, marketing performance reports, quarterly & annual marketing review and reports to customers.

Preparing and circulating price tracking to be provided to related parties.

Contributing the price forecast for Adaro sales plans budget and revenue estimates.

PT Mitra Pinasthika Mustika Tbk (MPM)

(To apply with PT Mitra Pinasthika Mustika Tbk, please email Arifan.Rachman@mpm-ho.com)

1) Business Development Analyst

Identify business ideas and leads by researching industry, market trends, competitors, and related events, publications, and announcements

Locate targets and proposes potential deals by contacting potential partners, discovering and exploring opportunities

Screen potential business deals by analyzing market strategies, deal requirements, potential, and financials; evaluating options; resolving internal priorities; recommending investments

Perform preparation of new business presentations, valuation analysis and lead due diligence activities
Support the development of negotiating strategies and positions by studying integration of new venture with company strategies and operations; examining risks and potentials; estimating partners' needs and goals

Support the closing of new business deals to drive top line and bottom line of the company by coordinating requirements; integrating contract requirements with business operations

Protect organization's value by keeping information confidential.

2) Corporate Strategy Associate

- Operation framework development - Development of operation framework that define how the operation will be run and how the resources are allocated through collaborations with operating companies directors and holding strategic team.

- Complexity management - Define an agile framework to respond to market requirements & customer needs which require process, structure, and working behaviour adjustment.

- Performance management - Set target and decompose in timely manner and define monitoring & evaluation process.

- Continous process improvement & Business Process Reengineering - Design an end to end process improvement for each OpCo to increase productivity, reduce cost, and improve efficiency.

- Tracking and monitoring - Track and monitor the implementation of strategy within OpCo and ensure the metrics is fully aligned with holding’s vision

- Design Performance Metrics and Operation Dashboard - Design operation metrics for each element of operation strategy based on the type of industry and holistically develop dashboard for operation to allow a systematic review for management and holding

PT Saratoga Investama Sedaya Tbk

(To apply with PT Saratoga Investama Sedaya Tbk, please email Arifan.Rachman@mpm-ho.com)

1) Investment Analyst

- Deal evaluation
  - To independently create full-fledge financial model, integrating income, balance sheet and cash flow statements
  - To travel within Indonesia or any other country where need for deal evaluation
  - To evaluate and prepare investment memoranda to be presented to the Investment Committee and summary of investments

- Portfolio monitoring
  - To actively monitor portfolio companies assigned
- To help prepare the quarterly and annual reports for the portfolio companies assigned

- Divestment

- To prepare divestment memorandum

- Others

- To actively participate in weekly deal log discussion

- To participate in the negotiation and documentation of at least one financing transaction with the banks

2) Portfolio Monitoring Analyst

- Maintaining relationship and gather information on Saratoga’s Investee Companies

- Tracking the operational and financial performance on priority investee companies

- Providing assistance to investee companies in reviewing term sheet & agreements

- On ad-hoc basis become part of the team dealing with improvement plans and corrective actions

- Provide support to CFO of investee companies dealing with banks or financiers that have strong relationship with SIS

- Provide relevant industry updates.
VMware Sales Academy is our graduate sales program and we are searching for the best talent who aspire to be the next generation of VMware leaders.

Designed to develop your career path within the worldwide sales organization, you will gain access to inspiring mentors and vast opportunities to broaden your experience. This is your best chance to be part of our team with professionals and technical pioneers who help revolutionize businesses and change the world.

Dare to join an elite team that is revolutionizing the tech industry. Be part of us as a leader in the making.
VMware Sales Academy
Three tracks. One path to success!

Partner Business Management
The PBM Team utilizes a strategic business planning framework to develop partners, strengthen relationships, and drive partners’ commitment towards VMware products and solutions.

Professional Services Organization
The PSO team ensures that VMware customers are successfully implementing their business plans from adoption all the way to a fully functioning virtualizing datacenter.

Systems Engineering
The SE team ensures pervasive enterprise adoption of VMware software and solutions, and closing enterprise transactions within assigned accounts.

Key Highlights of the Sales Academy Program
• Mentorship
• Product & Sales Training
• Business & Technical Training
• Career Development
• Peer-to-Peer Learning
• Job Shadowing
• Work Engagement with Senior Leaders
• Certification/Accreditation

Graduate talents will be moved into three tracks either Partner Business Management, Professional Services Organization or Systems Engineering within our sales organization.

campus_recruitment@vmware.com
www.careers.vmware.com/
EDUCATION FACILITATOR
PART TIME POSITION

Take students on exciting outdoor learning journeys
Share the wonders of wildlife
Conduct overnight camps, guided tours and trails for students and zoo guests

JOIN US IF YOU
• are at least 18 years of age
• love wildlife
• like working with children and can make learning fun
• love outdoor activities and camping
• are comfortable with handling animals
• have great public speaking skills

APPLY NOW
Send your resumes to michelle.tanyl@wrs.com.sg or stephanie.ng@wrs.com.sg

Shortlisted applicants will be invited to join us for a training camp
• 18-19th March (2DIN camp), 25th March 2017
• Training fees: $80.00

Trainees are to attend all training dates, including the overnight stay

Wildlife Reserves Singapore Group
Dear Students

3M Invent a New Future Challenge 2017 is back again!

Are you creative, high-energy and buzzing with ideas to improve the world? Here’s your chance to show what you’ve got at our Invent a New Future (INF) Challenge 2017!

At 3M, we create new solutions and define what’s next for the world. There is nothing ordinary about the thinking that happens at 3M, and we want to reward the extraordinary thinking of students around the world. This competition is targeted at talented, creative and high-energy undergraduate Singaporeans residing in Singapore.

The INF competition will be conducted in two rounds, with the first round held in Singapore where the top local finalist will be selected and flown to our 3M headquarters in St. Paul, Minnesota, USA to compete in the finals!

The Singapore round of the competition will be held in March 2017 where participants will be randomly assigned to teams and asked to solve a real-world 3M business case. At the end of this round, one winning individual will be selected to represent Singapore at the global case competition in St. Paul to be held in April 2017. The finalist will then compete against other outstanding students from 11 other countries, such as USA, China, Canada and South Korea.

Apart from the attractive prizes listed below, participants of the INF will also gain invaluable exposure and experience relating to real-world business!

Eligibility Criteria:
1. Final-Year Undergraduate or First-Year Master students
2. From any discipline
3. Singaporean

Prizes:
- Singapore Round:
  o Top individual winner will win a trip to 3M’s headquarters at St. Paul, Minnesota for the final round of competition.
  o Consolation prizes for the other participants.
- Final Round at St Paul, Minnesota
  o The final winners will have global bragging rights, lunch with 3M leaders, along with a six-month mentorship with a 3M leader.

Registration is now open at [http://www.3m.com/INF2017/](http://www.3m.com/INF2017/) until 28 February 2017. We look forward to sharing this unforgettable experience with you!
To be truly adventurous is a remarkable quality. After all, how many people are really prepared to continuously explore new ideas, opportunities and experiences? To take their thinking to places no one has ventured?

**2017 SHELL TECHNICAL CASE CHALLENGE**

Ever wondered what it is like to be a leader in one of the world’s leading oil and gas companies? Join our **2017 Technical Case Challenge** and experience how it’s like to run a Shell Refinery for a day!

Selected participants will work in teams, on a case scenario modelled after real-world challenges faced by refineries worldwide. Through this experience, you will have the opportunity to collaborate with like-minded individuals to formulate innovative business solutions and present your ideas to senior leaders in Shell.

Accomplished participants can stand a chance to win exclusive invites to a closed-door session at **Make the Future Asia**, where you can get up close and personal with senior Shell leaders and Shell graduates.

Are you excited to discover what it’s like to be at the forefront of the world’s energy future? Join us now!

**Event Details:**

The Shell Technical Case Study Challenge is open to *year 2 and 3* undergraduates from **Mechanical Engineering / Chemical Engineering / Electrical Engineering / Material Science** disciplines.

**Date:** 24th February (Friday)

**Time:** 9am – 5pm

**Venue**: Shell’s largest manufacturing asset – Pulau Bukom

**Apply Here**: [https://goo.gl/q4qBjC](https://goo.gl/q4qBjC)

**Application Deadline:** 10th February 2017

*Detailed instructions would be sent to selected participants.*

**We regret to inform that only successful applicants will be notified.**

**Make the Future Asia** is a Shell-organized festival to celebrate bright energy ideas and innovations that address our global energy challenges. Click [here](http://www.shell.com/careers/students-and-graduates.html) to find out more.

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**Campus Ambassador Team**

Shell Recruitment

Email: SEPL-campusactivity@shell.com

Website: [http://www.shell.com/careers/students-and-graduates.html](http://www.shell.com/careers/students-and-graduates.html)