

Andrew Sansom – Director, DP SEARCH Pte Ltd.

Andrew Sansom is a long-term IT professional, originally from London but who migrated to Singapore in 1982. In UK, he began his career as a Programmer with NCR and later moved into sales and consultancy roles with other computer firms, including two start-up companies that he later sold. He was a Senior Manager with Deloitte Consulting in Singapore and Malaysia for 7 years where he pioneered their push into IT consulting during the 1980s. He grew the consulting business up from scratch, with clients such as Prudential Assurance, Yeo Hiap Seng, Hotel Properties, Singapore Airlines, etc.

In 1990, he co-founded DP search, a boutique IT recruitment company, which rapidly became one of the best known and most highly respected specialist firms of its kind in the region. He opened an office in KL in 1992 and spent two years there building up the business. In 1999, he sold his stake in the company, which he later bought back in 2004. After a brief “sabbatical” back in UK, Andrew returned to Singapore, back as Director of DP Search Pte Ltd. He is actively involved in the business as co-owner and operator and the company is expanding again as regional recruitment markets improve. Andrew does business in Singapore, Malaysia, Thailand and Indonesia.

Andrew is active in the community and has been an Executive Council member of the 20,000-strong Singapore Consumer Society for most of the past 15 years and was a pioneer in key initiatives for SCS, including planning and funding a resource centre, establishing the IT leader Awards as a national event, and branding the internationally acclaimed CITPM programme which he co-chaired until recently. Andrew was first elected as Vice President in April 1997, a position he holds to this day. Andrew is a top international recruiter with over 15 years experience in the field backed by 15 years as a leading IT professional in his own right.